

Suliman Nadhrah

Riyadh, Saudi Arabia | +966.569719481 | eng_semo@hotmail.com

Profile

Self-motivated, proactive Supply Chain Director with proven ability to adapt and leverage fresh perspectives and breakthrough ideas to solve problems, improve processes, and drive solutions. Experienced in the supply chain, material management, financial analysis, supplier quotations, negotiations, lean manufacturing, inventory control, and credit management. Proven ability to successfully manage complex sourcing projects and cross-functional teams. Highly effective in designing supply chain facilities, networks, and processes that meet both customer and company needs. Strong skills in production planning, cost reduction projects, employee training, and internal/external customer service.

Core Qualifications

- Implemented a unique supply chain management system, as a result, streamlined the process.
- Demonstrated ability to analyze logistics data using data mining and cost or benefit analysis methods.
- Proficient in analyzing forecast and sales performances and recommending actions and solutions.
- Highly skilled in designing, developing, and adapting statistical and econometric techniques to analyze supply chain management problems and roadblocks.
- Effectively able to determine and implement strategic plans to ensure prompt problem resolution.
- Proven ability to develop and implement risk mitigation plans to ensure smooth supply chain operations,
- Track record of defining and implementing metrics to enable effective sourcing and supplier performance management.
- Deep insight into key performance indicators (KPIs) that measure and improve sourcing and supply chain performance.

Skills

- | | | |
|------------------------|-------------------------------|---------------------------|
| ▪ Department Liaison | ▪ Procurement Planning | ▪ Supply Chain Management |
| ▪ KPIs Determination | ▪ Metrics Tracking | ▪ Purchasing |
| ▪ Product Life Cycle | ▪ Analytic Models Development | ▪ Strategic Sourcing |
| ▪ Vendor Relations | ▪ Research Operations | ▪ Cost Reduction |
| ▪ Strategy Development | ▪ Data Retrieval | ▪ Cost Estimation |
| ▪ Negotiation | ▪ Capacity Planning | ▪ Inventory Management |
| ▪ Process Improvement | ▪ Supplier Viability | ▪ Scheduling Production |
| ▪ Inventory Control | ▪ Contribution Optimization | ▪ Material Supervisor |

Professional Experience

Shared Services Planning & Control Director

JUN 2022 – Present

SPL | Riyadh, Saudi Arabia

Primary responsibility is to oversee and manage the planning, control, and optimization functions to ensure efficient operations and effective resource allocation. Collaborate with various stakeholders, provide strategic guidance, and drive continuous improvement efforts across the shared Services

Key Responsibilities:

1. Strategic Planning
2. Resource Planning and Allocation
3. Performance Monitoring and Optimization
4. Budgeting and Financial Control
5. Process Improvement and Standardization
6. Risk Management and Compliance
7. Stakeholder Management
8. Change Management and Transformation
9. Reporting and Analysis
10. Team Leadership and Development

Supply Chain Director

Jan 2020 – Jun 2022

XPL-Solutions / Salehiya Medical Subsidiary | Riyadh, Saudi Arabia

- Consultation for the Saudi Ministry of Health Supply Chain under the umbrella of PMO.
- Purchased Department reorganization with a focus on productivity and accuracy.
- Provided training in Supply Chain areas, including negotiations, contract and work of scope development, and cost savings initiatives.
- Processed development and implementation of receiving initiative; focus on three-way match accounting method.
- Contracted and pricing negotiations for different business units within the Company.
- Developed supplier relationships that nurtured strong alliances and partnerships in a competitive environment.
- Managing Supply chain Projects, Quotes, feedback, progress, and bidding.
- Initiative Supply Chain Digital Transformations for our Partners, IMS, WMS, TMS, Control Towers, and Action Dashboards.
- Initiative Optimization Supply Chain Projects, Planning, networking, Transportation, and Distributions.

Operations Manager

July 2018 - Nov 2020

Emerson International | Jubail, Saudi Arabia

- Reviewed and approved cost control reports; cost estimates, manpower, and facility requirements.
- Oversaw the manufacturing strategy, and the day-to-day operations of the facility, ensuring the Key Performance Indicators are in line with defined objectives for the plant, and managing the resources of the plant.
- Achieved and mastered the necessary skills to handle multiple tasks and effectively organize production, operations, and staff.
- Facilitated troubleshooting of plant and production issues by responding quickly to unexpected downtimes at all hours of day & night.
- Produced, read, and analyzed charts, work orders, production schedules, and other records and reports, to determine production requirements.
- Oversaw employee scheduling, resolved conflicts, hired and trained new and temporary employees, and reviewed employee performance.
- Planned and established work schedules, assignments, and production sequences to meet production goals.
- Responsible for lean manufacturing projects, direct and indirect labor cost control, safety program implementation, and scheduling of the plant.
- Guided the company through an OSHA audit that resulted in a total retrofit of multiple pieces of equipment to bring the manufacturing floor into compliance.
- Reorganized several areas of the production floor to improve process flow.
- Managed production operations, budgets, schedules, and quality to produce in annual printing sales.
- Created schedules for performing preventative maintenance on equipment to minimize downtime.
- Provided a safe and secure work environment for all associates.

Oracle Implementation Team Leader

July 2017 - July 2018

Emerson International | Jubail, Saudi Arabia

- Achievement for implementation of Oracle with zero Issues and zero late orders.
- Organized and designated development team assignments, timelines, and release coordination to completion on time.
- Managed Oracle implementation phase-in for Jubail Factory and phase out legacy system.
- Scheduled developer Production support rotation for seamless continuity of operations.
- Reviewed project plans to plan and coordinate project activity.
- Directed daily operations of the department, analyzing workflow, establishing priorities, developing standards, and setting deadlines.

Materials Management

March 2013 - July 2017

Emerson International | Dammam, Saudi Arabia

- Supported the POR monthly achievement through the material plan and shipping plan.
- Coordinated purchase orders and packing slips to ensure items have been ordered and received properly.
- Managed the load by planning rules such as Delivery Prospectus application and Date Management.
- Supported the Oracle recovery performance and System knowledge across the teams.
- Ensured that shipment of the products is done without causing any delay on customer-requested dates.
- Drafted training materials, and organized and performed training sessions for existing and new employees.

Team Leader

Nov 2012 - Feb 2013

Al-Marai | Riyadh, Saudi Arabia

- OCS & Spare parts Team Leader for 16 Junior, Senior Buyers and expeditors.
- Provided statistical and performance feedback and coaching regularly for each team member.

Row's and Packs Purchasing Supervisor

Oct 2011 - Nov 2012

PepsiCo | Riyadh, Saudi Arabia

- Created the tracking system of raw materials and developed of requisitions process.
- Built the Planning procedure and set up communication channels.
- Worked with all levels of management and executive team, collaborations, problem-solving, and change management.
- Planned organized, directed, controlled, and evaluated the purchasing activities of an establishment.
- Developed strategic suppliers and negotiated contract agreements to reduce the number of vendors resulting in cost savings due to reduced administrative costs as well as quantity price breaks.
- Responsible for finished goods inventory, making sure to maintain min/max levels to avoid any outages and fulfill all customer requests.
- Built and maintained relationships with manufacturer representatives to negotiate pricing, terms, freight, and return allowances.

Materials Planning Manager (Row's, Packs and Chemicals)

May 2009 - Sep 2011

NADEC (National Agriculture Development Company) | Riyadh, Saudi Arabia

- Prepared the monthly meeting for the Supply meeting and presentation.
- Worked with the quality control department to rectify any customer complaints or quality issues with inventory and follow up with suppliers to ensure any issues are addressed, corrected, and credited if required.
- Managed 2 Materials Planners. & one Senior Material Planner.
- Optimized Inventory level by improving supply performance and supply health check procedure.
- Provided total follow-up on all orders, from when the order is placed until received.

Senior Materials Planner (Raw, Packs, and chemicals)

Nov 2008 - April 2009

NADEC (National Agriculture Development Company) | Riyadh, Saudi Arabia, Senior Materials Planner

- Supervised and distributed the weekly work for the planner.
- Executed and released purchase requisitions identifying the material, quantity, and date required to meet forecasted customer demand.
- Coordinated timing of purchase, acceptance, and routing of materials based on program needs.
- Understood requirements both from procurement and in-house manufacturing - including attrition rates and any additional material needed for testing purposes.

Raw Materials Planner

April 2006 - Oct 2008

NADEC | Riyadh, Saudi Arabia

- Planned for raw materials required for all of the company's factories across KSA, ensuring their availability in the right quantities at the right price all year round.
- Formulated an annual purchase plan based on budgetary estimates, creating purchase requisitions and adapting requests to the EOQ, MPR, and min-max methods.
- Scheduled bi-weekly meetings to discuss the next 6M forecast, review the last monthly sales performance and forecast future performance based on the marketing plan, forthcoming 6M, and new products.
- Updated the system with regard to BOM changes, master file records, planning parameters, and customer orders, revising observation reports, and making remarks as required.
- Advised planners in problem-solving situations related to, but not limited to, mitigating risk in not meeting customer orders.

Education

Diploma, Inventory Control Management

Oct 2008

Al-Taweel | Eastern Province, Saudi Arabia

Diploma, Oracle Inventory ERP System

May 2006

Oracle | Riyadh, Saudi Arabia

Bachelor's degree, Industrial Engineering

October 2005

King Abdulaziz University | Jeddah, Saudi Arabia